MOOC Advanced Module 2.4. Interest rates and exchange rates

#### **Objectives of the module**

- Legal bases for the award of interest and their financial applications
- Pre-award interest rates that have been applied
- Relationship between exchange rates, damages, and pre- and post-award interest rates



#### Pre-award interest can be a large part of total damages

Case	Damages/interest
Tenaris and Talta v. Venezuela (2016)	\$87m damages + \$86m pre-award interest
Kuwait v. Aminoil (1982)	\$83m damages + £96m pre-award interest
Compañía del Desarrollo de Santa Elena v. Costa Rica (2000)	\$4m damages + \$12m pre-award interest
Ioannis Kardassopoulos and Ron Fuchs v. The Republic of Georgia (2010)	\$30m damages + \$60m pre-award interest
Rockhopper Italia S.p.A., Rockhopper Mediterranean Ltd, and Rockhopper Exploration Plc v. Italy (2022)	€191m damages + over €52m pre-award interest

#### **Damages assessment dates**

- Typically just before the date of breach/expropriation or knowledge thereof ex ante
- Unlawful expropriations, creeping expropriation, and non expropriatory breaches different dates:
  - a. Date of first breach ex ante
  - b. Date of last breach / effective expropriation ex ante
  - c. Date of award ex post
  - d. A date between breach and award
- Hindsight NOT normally allowed in ex ante valuations



#### **Purpose of pre-award interest**

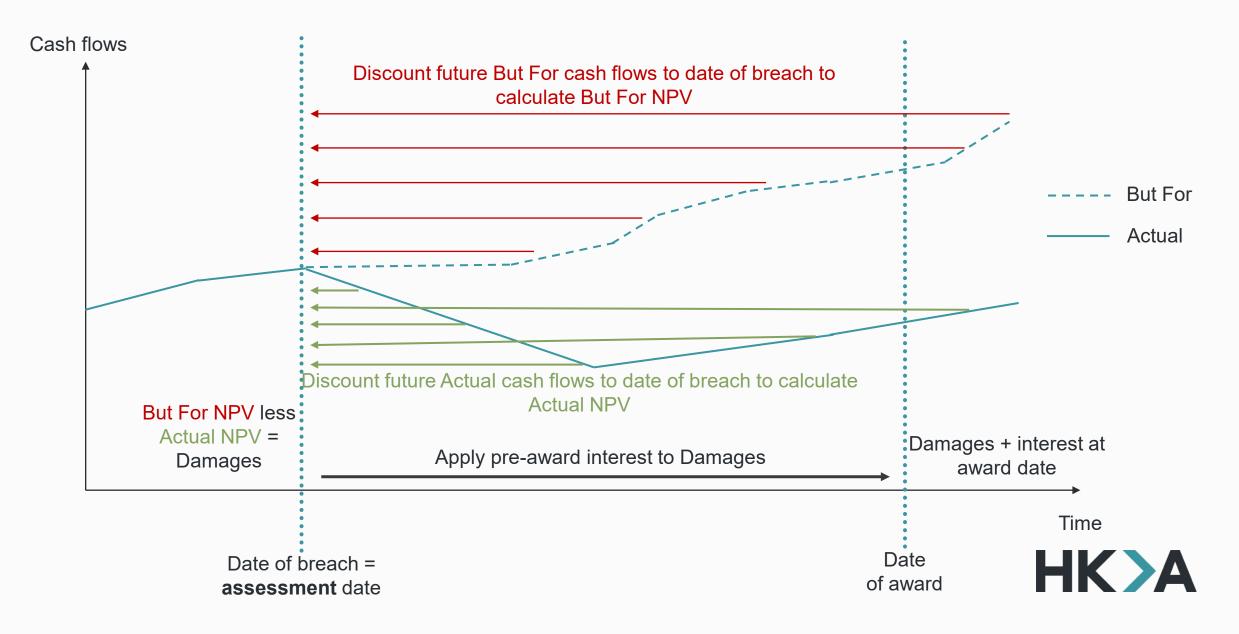
1. **Compensatory** function: To compensate the claimant for having been

"deprived of the use and disposition of that sum it was supposed to receive" (Vivendi Universal S.A. v. Argentine Republic, 2007)

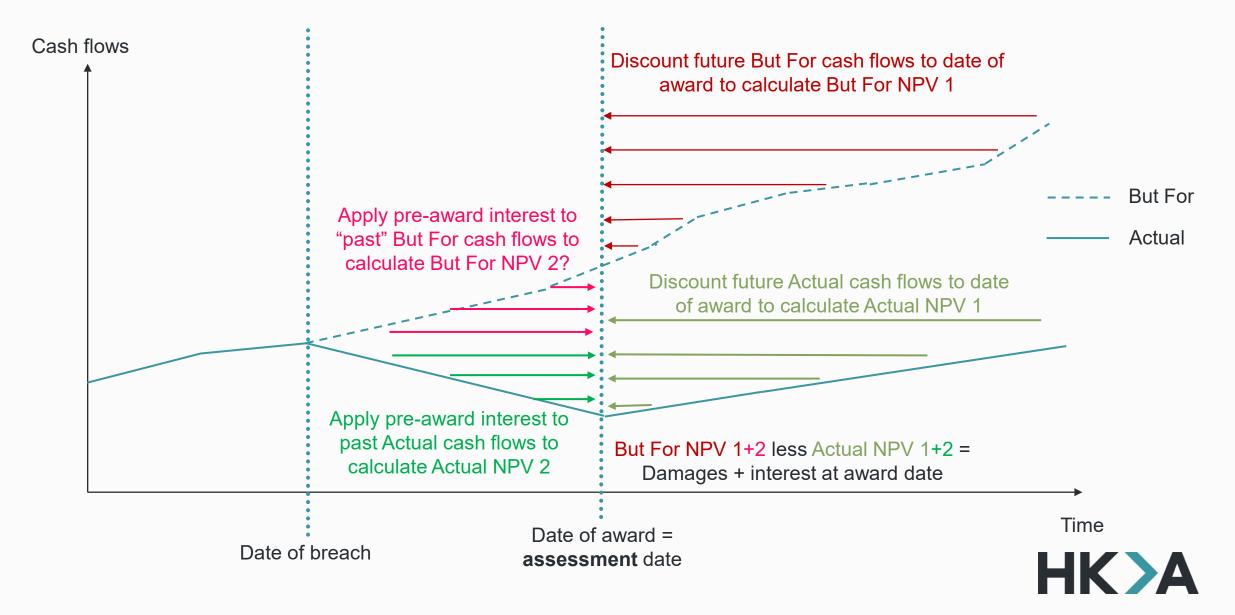
2. Restitutionary function: To prevent the respondent's unjust enrichment



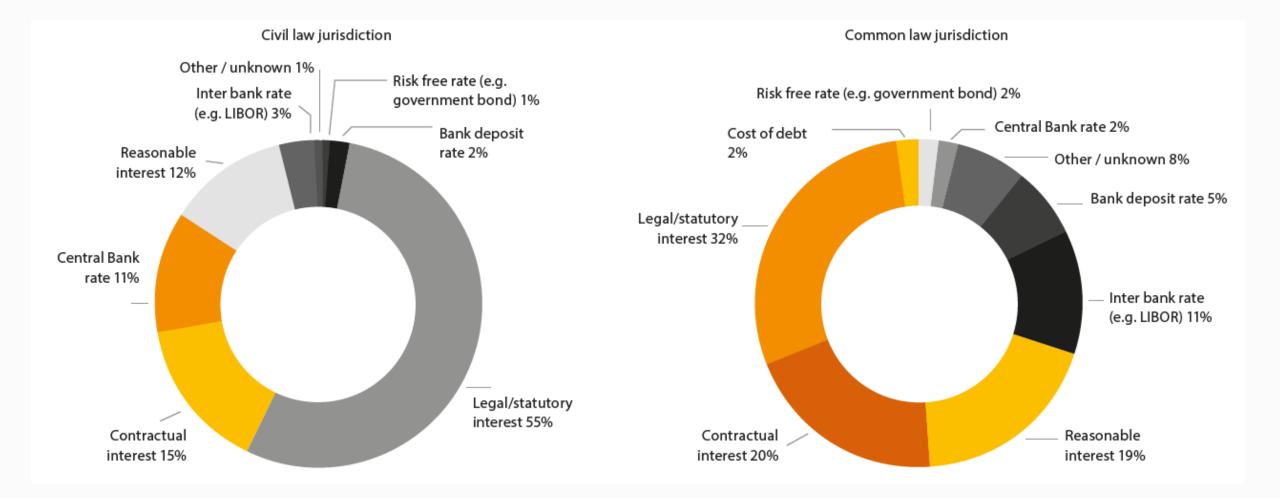
#### **Pre-award interest in ex ante valuation**



#### **Pre-award interest in ex post valuation**



#### **Pre-award interest rates – ICC**



Source: Damages awards in international commercial arbitration, A study of ICC awards, QMUL and PwC, December 2020



#### **Pre-award interest rates – ICSID**

	Adder						
Base	1%	2%	4%	5%	9.11% (MRP)*	None	Grand total
1%						1	1
2%						1	1
3%						1	1
5%						4	4
6%						10	10
8%						2	2
9%						2	2
10%						2	2
Claimants' cost of capital						1	1
Central Bank of West African States		1					1
Marginal Lending Facility (European Central Bank)						1	1
Average bank lending rate in country						1	1
Maximum overdraft rate: Tunisia Central Bank	1						1
Ecuador Central Bank rate						1	1
Euribor		3				1	4
Libor	2	10	5	1		3	21
Mex Govt Bonds						1	1
US 6MO CDs						1	1
US Prime		1				1	2
US Treasury		2			1	6	9
WSJ Prime		1					1
Grand total	3	18	5	1	1	40	68

Rate used	Number of ICSID awards
Specified rate	23
Claimant's cost of capital	1
Central bank rate	4
Libor/Euribor +	25
US/WSJ prime rate	3
Average bank lending rate	1
Government bond rate	1
US treasury	9
US certificate of deposit	1
TOTAL	68

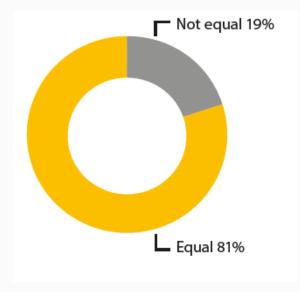
Risk-adjusted rate of return Borrowing rate Risk-free rate

Source: Table 2, page 310, 4<sup>th</sup> Edition of GAR Guide to Damages in International Arbitration, published ICSID awards



#### **Post-award interest rates – ICC**

Comparison of pre and post award interest rates:



Source: Damages awards in international commercial arbitration, A study of ICC awards, QMUL and PwC, December 2020



#### **Compound or simple interest?**

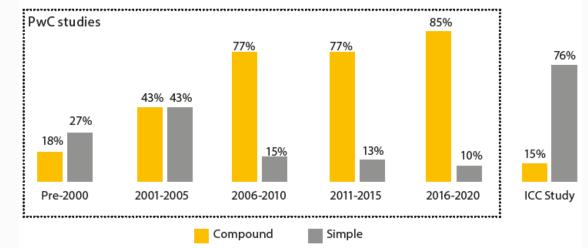
- 1. Simple interest: applied to the principal amount only
- 2. Compound interest: applied to the principal amount and accrued interest





#### **Compound or simple interest?**

Interest				
Award year	Compound	Simple	Grand total	
1988		1	1	
1990		1	1	
1992		1	1	
1997		1	1	
1999		1	1	
2000	2	1	3	
2002	1	1	2	
2003	1	2	3	
2005		1	1	
2006	2		2	
2007	4	2	6	
2008		2	2	
2009	1		1	
2010	6	1	7	
2011	1	1	2	
2012	3	2	5	
2013	3	2	5	
2015	4	3	7	
2016	2	4	6	
2017	5	1	6	
2018	1		1	
2019		1	1	
2020		3	3	
Grand total	36	32	68	



Source: Damages awards in international commercial arbitration, A study of ICC awards, QMUL and PwC, December 2020



Source: Table 1, page 308, 4<sup>th</sup> Edition of GAR Guide to Damages in International Arbitration

#### **Compounding period**

Compounding frequency <u>should</u> not make any difference. E.g.

- Correct calculation: Monthly interest rate = (1+Annual interest rate)<sup>(1/12)</sup> -1
- Incorrect calculation: Monthly interest rate = Annual interest rate/12

Correctly ca	Iculated p	periodic interest rates	
		Principal of 100 + interest af	ter 2 years
Annual	12%	100 x (1+12%) <sup>2</sup>	125.44
Quarterly	2.87%	100 x (1+2.87%) <sup>8</sup>	125.44
Monthly	0.95%	100 x (1+0.95%) <sup>24</sup>	125.44
Incorrectly c	alculated	periodic interest rates	
		Principal of 100 + interest af	ter 2 years
Annual	12%	100 x (1+12%) <sup>2</sup>	125.44
Quarterly	3.00%	100 x (1+3%) <sup>8</sup>	126.68
Monthly	1.00%	100 x (1+1%) <sup>24</sup>	126.97



#### **Exchange rates**

Currency affects:

- 1. Cash flow forecasts
- 2. Discount rate
- 3. Pre- and post-award interest rate
- 4. Damages awarded

Consistent currency needed between:

- Forecasts and discount rate >> damages
- Damages and pre-award and post-award interest rates



#### **Further reading**

- DIA | Interest (icca-asil-damages.com)
- The Guide to Damages in International Arbitration Fourth Edition Global Arbitration Review
- On Pre-Award Interest Rates, Guilherme Recena Costa, published by Wolters Kluwer 40 under 40 International Arbitration 2021
- DIA | Currency (icca-asil-damages.com)
- Damages awards in international commercial arbitration, A study of ICC awards, Queen Mary University of London and PwC, December 2020
- About LIBOR transition | FCA



#### HKA is a leading global consultancy in risk mitigation, dispute resolution, expert witness and litigation support services.

Our global portfolio includes some of the world's largest and most prestigious commissions across a wide range of industries including:

- Buildings and real estate
- Energy and natural resources
- Financial and professional services
- Government contracts and non-profit
- Hotels, tourism, and leisure
- Industrial and manufacturing
- Power and utilities
- Telecom, media, and technology (TMT)
- Transportation infrastructure



**1e** 

aw

ige

ts

### **Our expertise**

Our professionals include hundreds of experts with vast experience in every industry sector and discipline. They have the commercial, financial, planning, scheduling, technical and language skills to get to the heart of the most complex issues.

#### **Our expert areas**

- Commercial Damages and Valuation
  - Economic damages in litigation and arbitration
  - Valuation of businesses and intellectual property
  - Business interruption in insurance claims
- Forensic Accounting and Investigations
  - Bankruptcy
  - Corporate fraud
  - Regulatory investigations and white collar crime
- Construction and Engineering
  - Quantum
  - Delay and disruption
  - Forensic engineering, architectural and technical

## Client and industry recognition

HIWWL AWARDS

2017, 2020, 2022 Award winner



66 experts recognised

**Global** Arbitration Review

Highly ranked in Global Arbitration Review



# What our clients say about us

