



Hazim A. Rizkana

Admitted before the Court of Cassation

Managing Partner

Rizkana & Partners

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I. PRACTICE AREAS

- **Hazim A. Rizkana** is the Managing Partner of Rizkana & Partners. Hazim focuses on litigation and arbitration, banking and finance, civil, commercial and private law, aircraft finance, mergers and acquisitions, securities, trademarks and patents. Apart from assisting some of the biggest multinational companies execute high-value deals, he has also been called on to assist draft and review the new Banking Law, the Acquisition Rules under the Capital Market Law, the Mediation Law and the amendments to the Competition Law.
- Hazim served as a member of several dispute resolution boards and has acted as an attorney in a number of ad hoc arbitrations and before the **ICC** and the Cairo Regional Centre. He assisted in arbitration before the Sugar Association in London and in arbitration on behalf of the Egyptian Government at the International Center for Settlement of Investment Disputes (**ICSID**) in Paris. Hazim also acted as Chairman and Co-Arbitrator in a number of local and international arbitrations under the **CRCICA**, **ICC** and **UNCITRAL**.
- Hazim is also a qualified mediator by **CEDR**.
- Before establishing Rizkana & Partners, Hazim spent 28 years with an international law firm, and spent several years as counsel for two of the largest banks in Egypt.
- Hazim worked in the international law firm's Riyadh Office for three years.
- Hazim used to head the Dispute Resolution, Aviation and IP Practices and co-sharing the Banking and Finance Practice of the firm's Cairo office.
- Having more than three decades of experience, he regularly acts as lead lawyer in the transactions he is involved in.
- Hazim has over thirty years of experience as counsel in high profile, multi-million-dollar dispute resolution litigations and international commercial and investor state arbitrations, including



appearances before the **ICC**, **ICSID**, **UNCITRAL** and **CRCICA**. Hazim has also acted as Chairman and Co-Arbitrator in several local and international arbitrations under **CRICICA**, **ICC**, and **UNICTRAL** rules.

- Hazim has extensive experience in advising and representing states, banks, and companies in international commercial and investment disputes covering a wide range of industries including, among others; construction, telecommunications, oil and gas, waste management, tenders, and capital markets. Moreover, Hazim has represented clients in the setting aside, as well as, the enforcement of numerous, high profile, arbitral awards. Hazim is also a recognized arbitrator by the Egyptian Ministry of Justice.
- In addition to his work in arbitration and litigation, Hazim is an accredited mediator by the Centre for Effective Dispute Resolution (“**CEDR**”) in London and has represented clients in several mediations. Hazim has had a significant role in drafting the Egyptian Mediation Law, as well as, the Egyptian Capital Markets Law.
- Hazim is ranked as a leading dispute resolution practitioner and has been described by clients as a “a leading litigator in Egypt” ‘an excellent lawyer – very accurate, and someone that we feel very safe working with”.
- Chambers Global Egypt ranked Hazim as Band [1] in Dispute Resolution and **Legal 500** referred to him as a leading individual in Dispute Resolution in Egypt.

II. PROFESSIONAL AFFILIATIONS AND MEMBERSHIPS

- Registered arbitrator with the Cairo Regional Center for International Commercial Arbitration “**CRCICA**”;
- Registered arbitrator with the Dubai International Arbitration Centre “**DIAC**”;
- Attended the Special Membership Course and the Award Writing Course of the Chartered Institute of Arbitrators in London “**CIArb**”;
- Attended the first **CPR** Institute for Dispute Resolution Congress in Europe;
- Accredited **CEDR** (Center for Effective Dispute Resolution) Mediator;
- Served as a board member and head of the audit committee of a major public-sector bank for three years. He also participated in drafting the new Banking Law;
- Member of the American Chamber of Commerce in Egypt;
- Actively involved in the Egyptian Association for the Protection of Intellectual Property (**AEPPI**). He is also a board member of the “**AEPPI**”;
- Member in the directory of Experts at the Dispute Settlement Center with the General Authority for Investment (“**GAFI**”);
- Registered arbitrator at the Settlement Dispute Center with the Central Bank of Egypt;
- Attended London Court of International Arbitration “**LCIA**” European Users' Council Symposium September 2013;
- Served in the U.S.- Egypt Business Council for one term (2 years 2011 and 2012);
- Member of the Egyptian Tax Association (“**ETA**”);
- Founding member of the Aviation-Education, Resource & Information for African Lawyers (“**AERIAL**”);
- Founding member of the Association for the Protection of Competition in Egypt (“**AFPOC**”); and



- Member of the Board of Trustees of the Egyptian Foundation for Technological Education.

III. PUBLICATIONS, PRESENTATIONS AND ARTICLES

- Lecture “The Enforcement of Foreign Court Judgments and Arbitral Awards”. The lecture was organized by the Chartered Institute of Arbitrators – Cairo Branch and was held in the Cairo Regional Centre for International Commercial Arbitration. May 2015;
- Presentation "The Execution of Court Judgements and Arbitration Awards" in the Chartered Institute of Arbitrators Cairo Branch May 2015;
- Presentation "Why and When to Mediate" in **CRCICA**, October 30, 2014;
- Short speech in the annual Sharm El Sheikh Conference of the Cairo Regional Centre for International Commercial Arbitration "CRCICA". "The Role of State Courts in International Commercial Arbitration" that will be held on 16-17 November 2014;
- Presentation "Why and When to Mediate" in **CRCICA**, October 30, 2014;
- Co-authored an article titled "IP Reforms Likely to Return to Spotlight" published in the "Baker & McKenzie - EMEA Legal Insights Bulletin" Winter 2013 Volume 25 No. 1;
- Co-authored the "Baker & McKenzie - Global Restructuring & Insolvency Guide" 2011, 2012 and 2013;
- Co-authored "Doing Business in Egypt Report" for the years 2011 and 2013;
- Co-authored the "Baker & McKenzie - Global Privacy Handbook. 2008, 2010 and 2012";
- Two presentations in the two seminars on Laws and Practice of Anti-Counterfeiting Measures in Egypt were held in Tokyo and Osaka, Japan in 2012. The seminars were hosted and organized by the Japanese External Trade Organization (**JETRO**) and the Ministry of Trade, Economy and Industry;
- “International Arbitration Yearbook” 2010 -2011;
- A presentation to the Iraqi delegation under the auspices of **OECD** and GAFI about the practical aspects of arbitration under bilateral investment treaties (**BITs**) as part of the event: Enabling and Sustaining Private Foreign Investment in Iraq, Training Workshop on the Iraqi International Legal Investment Framework" in 2010;
- Co-authored Egypt Chapter in the "Baker & McKenzie - Global Product Recall Handbook" 2009;
- A presentation on "**Liability and Damages in International Commercial Contracts**". with the Legal Workshop International at the London School of Economics in December 1998;
- Reporter in the "Settlement of Intellectual Property Disputes" panel in the AIPPI International Symposium in Cairo, Organized by the Egyptian National Group of AIPPI. 1997.

IV. AWARDS & RANKINGS

- Mergers & Acquisitions Lawyer of the Year – Egypt, **FINANCEMONTHLY**'s M&A Awards - 2019.
- Finance – Lawyer of the Year – Egypt, **FINANCEMONTHLY** M&A AWARDS 2019
- Has been listed by Chambers & Partners Global guide 2019, Band 1 in Dispute Resolution in Egypt. *“Hazim Rizkana is the founding partner of Rizkana & Partners, where he continues to lead the disputes practice in addition to his work advising on M&A, finance and securities mandates. He*



remains a highly respected figure who is lauded for his "very strong technical command" and described as "a very strong disputes lawyer."

- Has been listed by Chambers & Partners Global guide 2019 – Egypt Band 3 in banking and finance in Egypt. *“Hazim Rizkana is commended for his broad and diverse practice and wealth of experience representing banks. He has notable experience in aircraft finance.”*
- Was ranked Band 3 in Arbitration Dispute Resolution in Egypt by Chambers Global Guide 2019. *“Hazim Rizkana continues to lead the disputes practice in addition to his work advising on M&A, finance and securities mandates. He remains a highly respected figure who is lauded for his "very strong technical command" and described as "a very strong disputes lawyer."”*
- Hazim is ranked as a leading dispute resolution practitioner and has been described by clients as *“a leading litigator in Egypt”, “an excellent lawyer – very accurate, and someone that we feel very safe working with ...”*.
- Legal 500 referred to Hazim as a leading individual in Dispute Resolution in Egypt.
- Pillsbury “World Aircraft Repossession Index” recognized Hazim Rizkana in its third edition as follows *“Hazim A. Rizkana is the Managing Partner of Rizkana & Partners. Hazim focuses on litigation and arbitration, banking and finance, civil, commercial and private law, aircraft finance, mergers and acquisitions, securities, trademarks and patents. Apart from assisting some of the biggest multinational companies execute high-value deals, he has also been called on to assist draft and review the new Banking Law, the Acquisition Rules under the Capital Market Law, the Mediation Law and the amendments to the Competition Law.”*, November 2018.
- Chambers Global Egypt 2018 not only ranked Hazim as Band 1 in Dispute Resolution, but also, described him as *“The "fantastically experienced" Hazim Rizkana founded Rizkana & Partners in 2016 He represents clients in both litigation and arbitration and maintains a "good reputation" in both areas. He also advises on a wide range of transactional mandates, including M&A and securities.”*
- We obtained the award 2017 **“Recognized Leader in Mediation Law”** from Acquisition International.
- Rizkana & Partners Law firm earned The Acquisition International’s Corporate Finance Global Excellence Awards Law Firm of 2016 – Egypt.
- Rizkana & Partners awarded by **AI DISPUTE Awards 2016** and recognized leader in Mediation Law-Acquisition International.
- Rizkana & Partners Law Firm was awarded by Air Arabia in 2016 for its legal efforts.
- Rizkana represented the plaintiff in an LE500m regulatory dispute in the telecoms sector. He also acted for international hospitality and pharmaceutical companies." Legal 500 EMEA [Egypt] Dispute Resolution 2015;
- Hazim Rizkana, who advises the IFC, is highly recommended." Legal 500 EMEA [Egypt] Corporate / M&A 2015;
- Won Lexology “Client Choice Award” for Litigation in Egypt 2015;
- Recommended by World Trademark Review 1000 2015;
- Hazim Rizkana, who advised Juhayna Food Industries on a \$500m EBRD loan. Also, he is commercially oriented and effective with a good grasp of international clients’ requirements’ Legal 500 EMEA [Egypt] Banking & Finance 2015;
- Tier 1 in Dispute Resolution by Chambers Global [Egypt], (2009 through 2015);
- Hazim Rizkana, Managing Partner Recommended by World **Trademark Review 1000 2015** Tier 1 in Dispute Resolution by Chambers Global [Egypt], (2009 through 2015).



- Hazim Rizkana, Managing Partner Leading Lawyer – **IFLR 2009** through 2015.
- Leading Lawyer – IFLR 2009 through 2015;
- Hazim Rizkana heads the firm's disputes practice and is well regarded for his experience and management of his team." Chambers Global 2014, Dispute Resolution [Egypt];
- "Hazim Rizkana gives 'clear advice' and 'inspires confidence'. Legal 500 EMEA 2014, Dispute Resolution [Egypt];
- Hazim Rizkana, Managing Partner awarded by The Guide to the World's Leading Financial Law Firms (**IFLR1000**), as a leading lawyer in the **IFLR1000** 2013 edition.
- "a highly experienced litigator". Legal 500 EMEA 2013, Dispute Resolution [Egypt].
- "a leading litigator in Egypt" "an excellent lawyer – very accurate, and someone that we feel very safe working with." Chambers Global 2012;
- 'Safe pair of hands' Hazim Rizkana. **Legal 500 EMEA 2012**, Dispute Resolution [Egypt].

V. EDUCATION & ADMISSION

Hazim Rizkana graduated from Zagazig University in 1982 with a B.A. in law and received a Master of Law degree from the McGeorge School of Law (**UOP**) in 1986. He was admitted to the Egyptian Bar Association in 1982, and is currently admitted before the Court of Cassation in Egypt. In 1985 Hazim was registered as a patent and trademark agent.

VI. LANGUAGES

Arabic and English

VII. GLOBAL NETWORK

In a very short time, Rizkana & Partners has a privilege global presence, including in major aviation financial markets, such as United Kingdom, Ireland, and Egypt.

- **Rizkana & Partners is a member in the Aviation Working Group (AWG):**
 - The Aviation Working Group is a not-for-profit legal entity comprised of major aircraft manufacturing, financiers and lessors that contribute to the policies, laws and regulations concerning aircraft leasing and financing throughout the world.
- **Rizkana & Partners & AILA:**
 - Sponsor & Moderator in conference organized by the Africa International Legal awareness (AILA) in Association with the University of Genève. The main topic of discussion on the conference was the paradigm shift in International Investment Law.
- **Rizkana & Partners & ICC:**
 - Guest speaker in the 2016 ICC & SCL – Egypt Annual conference on Construction Arbitration. The conference focused on ICC Dispute Resolution Services and on the updates on the SCL delay and Disruption Protocol.
- **Rizkana & Partners & CRCICA:**
 - We have been speakers in four conferences with CRCICA
 - We have sponsored two conferences with CRCICA
 - Short speech in the Annual Sharm El Sheikh Conference of CRCICA. "The Role of State Courts in International Commercial Arbitration", November 2014.
 - Speakers and sponsors in CRCICA conference 2017. "Investments Arbitration in Africa".



- **Rizkana & Partners & Aviation Magazine:**
 - Founding Partner Sherif El Hosseney has listed in the AVIATION Magazine 2014 as a specialist and international aviation lawyer.
- **Rizkana & Partners & AmCham:**
 - We became members of the AmCham, which is the most renowned business institution in Egypt with a selective membership criterion.
- **Rizkana & Partners & Cairo University:**
 - We were one of the sponsors this year of the Cairo University, Faculty of Law English Section Recruitment Fair.
- **Rizkana & Partners & OECD:**
 - Speaker in the OECD and Egyptian Ministry of Investment workshop on “Investment Dispute Settlement Prevention, March 2016.
- **Rizkana & Partners & Arbitration Review**
 - Article about Juridical Control over the Arbitration Centre’s Decisions “Arab Arbitration Review, Edition 27”.



What others say...

- ✓ *Hazim Rizkana is ranked on Tier [1] in Dispute Resolution by Chambers Global [Egypt], (2009 through 2015);*
- ✓ *Leading Lawyer – IFLR 2009 through 2015.*
- ✓ *Dispute Resolution [Egypt];*
- ✓ *Hazim Rizkana gives ‘clear advice’ and ‘inspires confidence. Legal 500 EMEA 2014, Dispute Resolution [Egypt];*
- ✓ *Hazim Rizkana heads the firm’s disputes practice and is well regarded for his experience and management of his team. Chambers Global 2014, Dispute Resolution [Egypt]; and*
- ✓ *Hazim Rizkana is the lead partner on the firm’s top competition law disputes. Clients say: «He is very knowledgeable and has a wealth of experience. “Chambers Global 2015.*



Annex (1)

Representative clients, cases or matters

Recent transactions in Hazim's areas of specialization in which he was either the lead lawyer responsible for the transaction or actively involved include:

➤ **Litigation & Arbitration**

- Achieved a win for a multi-million-dollar dispute on behalf of a leading international telecommunication company regarding an arbitration in connection with a ring backtone agreement. The arbitration was initially registered under the Cairo Regional Centre for International Commercial Arbitration (the "CRCICA") Rules of Arbitration. The team managed to get a favorable award from the tribunal declining jurisdiction to hear the merits.
- Reached a winning judgment on behalf of an international hotel chain in a lengthy dispute. The dispute is regarding the enforcement of an arbitral award that evolved into a complicated dispute of bankruptcy and bankruptcy by fraud in addition to various cases on placing of assets. This case is considered a precedent in piercing the corporate veil in Egypt and the judgment is the first judgment of bankruptcy by fraud since 1938 in Egypt.
- Acted for an international oil & gas company in a dispute initiated by a catering and cleaning service provider. The dispute arose out of a contract for catering and cleaning services entered into between the Claimant and our client.
- Acting as a Co-Arbitrator in an Arbitration relating to termination of a Hotel Management Agreement.
- Representing a major multinational manufacturer of industrial and commercial equipment and components in connection with the pending dispute against a construction and pavement company.
- Representing the Arab Republic of Egypt in arbitration before International Centre for Settlement of Investment Disputes (ICSID) concerning a property claim filed against it valued at US\$500 million.
- Representing a major oil exploration company in a dispute in connection with uncollected fees under the Rules of the International Chamber of Commerce.
- Represented a local company in an arbitration dispute involving corporate actions and an increase in capital before the Cairo Regional Center for International Commercial Arbitration (CRCICA).
- Represented a major European business institute in arbitration before the International Court of Arbitration of the International Chamber of Commerce in Paris against a local capital consultancy company.
- Represented a major telecommunications company in connection with a case filed by an investor.
- Represented a major hotel group in two arbitrations for disputes over hotel management agreements.
- Represented a major international water treatment company in four arbitrations over a water treatment plant project.
- Represented a major international photographic company successfully in a dispute for compensation for ST£10,167,308 for the supply of damaged films.
- Represented a major chemical company successfully in a trademark infringement dispute against a local chemical group in one of the first cases under the Intellectual Property Law No. 82 of 2002.
- Represented a major hotel group in railing against the infringement of its trademark and brand name in four cases.
- Representing a major medical systems group in a complicated trade name patent infringement case.
- Represented a major hotel group successfully in a bankruptcy case for approximately US\$5.5 million for terminating a management agreement, together with a claim for embezzlement and negligence.



- Represented a major local cement company in an arbitration case concerning a management agreement for approximately LE27 million in which the management company requested compensation which was successfully concluded in its favor.
- Represented an international football association in a criminal dispute whereby a previous director of an African Football Federation was accused of embezzlement of US\$750 thousand from its fund.
- Represented a major telecommunication company regarding a claim that the counter party has breached its obligations under an Escrow Agreement that was concluded between both parties as part of a sale of shares transaction. An arbitration award has been issued and executed in favor of our client with a total amount of around 4 million pounds equivalent to the amount that has been ruled by the court and the profits and expenses.
- Represented a major Egyptian hotel development company in arbitration proceedings filed as a result of the owning company's default that ultimately led to the repudiation of the hotel development agreement.
- Represented a leading construction company in a major arbitration with one of its subcontractors for breaches committed by the latter under construction agreement. Value of approximately USD 4,000,000.
- Represented a leading oil and gas company in an arbitration with one of its suppliers for various breaches committed by the latter under its relevant supply agreement. Value of approximately USD 1,500,000.
- Acting as the counsel of the respondent (a leading global industrial company working in the field of chemicals and adhesives) in an arbitration case arising from a lease contract. Value USD 1 million.
- Represented an international hotel in an arbitration case filed against a tourism & diving Company.
- Acted as an arbitrator in connection with the arbitration case between an international hotel management company vs. the hotel owning company.
- Acted as an arbitrator in connection with a 4 million \$ arbitration case between two leading industrial companies.
- Acted as an arbitrator in connection with an arbitration case between two leading industrial companies.
- Acted as an arbitrator in connection with an arbitration case between two major companies working in the media field.

➤ **Corporate**

- Representing a leading international hotel group in connection with all corporate activities in Egypt and the Levant.
- Acted as local counsel for the national fixed line telecommunications monopoly in its Algerian Project with a major local technology company involving the establishment of a JV company in Algeria to operate as fixed line operator.
- Represented a major international company in connection with the corporate restructure of its activities in Egypt.
- Represented a major international company specializing in wind systems in connection
 - with advice under Egyptian Law regarding the supply of wind turbine generators in Egypt.
- Represented a major international military communications company in connection with appointing an international representative in Egypt.
- Represented a major international computer electronics company in connection with setting up an entity in Egypt.
- Represented a major international company specializing in the manufacturing of motors and generators in the purchase of an aircraft.



- Representing the major telecommunications provider in connection with bidding for the tender for public fixed services in the Kingdom of Saudi Arabia expected to be issued by the Saudi Communications & Information Technology Commission (CITC).

➤ **Major Projects & Project Finance**

- Representing a major local bank in a US\$74 million short term facility for a Gulf investment company.
- Representing a major local bank in a LE850 million facility for an international financial leasing company.
- Representing the bank arrangers in relation to a LE675 million syndicated medium-term loan for a major local glass factory.
- Representing a major Asian bank in connection with the project financing for building a refinery valued at US\$2.2 billion.
- Acted for the project company in a major steel project in relation to the US\$700 million financing for the establishment of a flat steel factory in Suez.
- Advised a national airport holding company in connection with the construction and management of five airports in Egypt.

➤ **Capital Market**

- Advised a major Arab African bank in connection with the US Dollar bond offering of a local real estate development group valued at around US\$285 million.
- Advised a major local steel group on its increase of capital through rights issue valued at LE1.8 billion.
- Advised a major local steel group in reviewing its public subscription regarding bond issuance valued at LE1.1 billion.
- Acted for a major beverage company in its GDR.
- Acted for a major steel group in its GDR.
- Acted for a major steel group in a bond issue which was the first convertible bond issue in Egypt.
- Advised the Egyptian Government on the privatization of the national fixed line telecommunications monopoly by means of an initial public offering on the Egyptian and international markets.
- Acted for the national fixed line telecommunications company in a LE2 billion corporate bond issue.
- Acted for the national fixed line telecommunications company in connection with the initial public and private, local and international share offering.
- Acting for a major steel group in connection with its corporate restructure and increase of capital through IPO.
- Acting for the local subsidiary of a major German flavor and fragrance company in connection with due diligence in connection with the proposed international public offering (IPO) of the German parent Company.



Annex (2)

➤ Aviation

- Represented a major international aircraft company in connection with aircraft lease finance.
- Represented a major international aircraft company in connection with aircraft lease finance for a national airline.
- Represented a major international aircraft company in connection with aircraft lease finance.
- Represented a major international aircraft company in connection with aircraft lease finance for a local airline.
- Represented a major international aerospace company in connection with engine lease finance.
- Represented an African airline in connection with aircraft lease.
- Represented a commercial finance company in connection with a finance lease transaction of a new aircraft.
- Represented a local aerospace company in connection with the financing (US\$55 million) of the construction and supply of 15 aircrafts.
- Acted for a local airline in connection with aircraft lease with a Swedish aircraft leasing company.

➤ Banking & General Syndicated Finance

- Advised mandated lead arrangers as their Egyptian legal counsel in a US\$200 million secured senior term loan facility being granted to a major local capital group.
- Advised a major local steel group on a syndicated loan for approximately US\$225 million.
- Represented a major local bank as its legal counsel in its capacity as Facility Agent, security agent and lender in a US\$50 million credit facility to be granted to a prominent local trader.
- Acted for a syndicate of banks in a LE300 million loan for a major telecommunications technology company.
- Acted as lenders' counsel for major public-sector bank in connection with the US\$130 million finance of a linear alkyl benzene project.
- Representing a major Arab-African bank in connection with legal services regarding syndicated facilities for a large Middle-Eastern cement project.
- Acting for the major telecommunications provider in connection with a LE4.5 billion loan.

➤ Privatization

- Represented a major beverage company in its GDR.
- Advising the Egyptian Government on the pending privatization of the national fixed-line telecommunications monopoly by means of an initial public offering on the Egyptian and international markets.

➤ BOOT

- Acted for a large international company in a BOOT Project for electricity and water supply.